



Special Thanks

Related Ministries of
Government of India & States

75
आज़ादी का
अमृत महोत्सव



7th 8th 9th June 2024, Kala Academy, Panaji, Goa
The 3rd Edition of India's Most Comprehensive International Event for Seafood, Fishing, Aquaculture, Processing & Marine Products



GIBS Since 2004 - India's BE 2024
Catalyzing Blue Economy

www.seafoodaquamarine.in

www.boatshowmarinex.in

CO-LOCATED EVENTS





BE 2024 - SEAFOOD, AQUACULTURE, MARINE PRODUCTS & ORNAMENTAL FISH

Welcome to India's premier and exclusive industry event for the Fishing, Seafood, Aquaculture & Marine Products sector, which is booming thanks to India's Blue Revolution (BE 2024), ushered in by Hon. PM Shri Narendra Modi and Union Cabinet Minister for Fisheries, Shri Parshottam Rupala with -Union Ministers of State - Dr. Sanjiv Kumar Balyan and Dr. L Murugan in this sector. India today is the second-largest fish-producing nation in the world, making up 8% of the global production. Fisheries and aquaculture are crucial sources of food, nutrition, and national income, supporting nearly 3 crore fishers and fish farmers. **Trinity - India's premier producer of this event has over 25 years track record and along with the Chamber for Import, Export & Health is happy to play catalyst to the Government with two related exhibitions under 1 roof:**



- **The 3rd SEAFOOD + AQUAMARINE PRODUCTS EXPO**
- **The 9th GOA INTERNATIONAL BOAT & SHIPS SHOW**

On display would be products, equipment, accessories & technologies such as boats, ships, fishnets, fishfeeds, ropes/lines, tanks/logistics, seafood processors, etc. The business visitors would be exporters, importers, breeders, seafood farmers, boat/ship owners, bulk buyers, hospitality decision-makers & all those in allied industries too. There would be a special pavilion for ORNAMENTAL FISH and ready-to-eat seafood too.



SPECIAL THANKS



Shri Narendra Modi
Hon PM of India



Shri Parshottam Rupala
Hon Union Cabinet Minister



Dr. Sanjiv Kumar Balyan
Hon. Union Minister of State



Dr. L Murugan
Hon. Union Minister of State



Dr. Pramod Sawant
Hon. Chief Minister of Goa



SEAFOOD & AQUACULTURE POTENTIAL

The government created a dedicated Ministry for Fisheries, Animal Husbandry and Dairying in 2019 and also a Fisheries and Aquaculture Infrastructure Development Fund to develop the sector. Aquaculture is thus expected to grow at a phenomenal 44 per cent. The government has Initiatives, such as Pradhan Mantri Matsya Sampada Yojana (PMMSY), a scheme for the sustainable development of fisheries. The fishing industry has reported a double-digit average annual growth of 10.87% since 2014-15 and a record fish production of 161.87 lakh tons in 2021-22. Indian aquaculture has grown a six and a half times with freshwater aquaculture contributing 95% of the total aquaculture production. India has a coastline/beachfront of over 8,118 kms, 2.02 million sq. km of EEZ, 0.5 million sq. km inland waterways. Continental shelf is estimated to have exploitable resources to the tune of 4.41 million tons of which about 3.40 million tons are presently exploited.

The estimated potential brackish water area suitable for shrimp farming is about 1.2 million hectare of which around 14% is utilized for farming, producing about 5 lakh tons of shrimp and scampi which is going to the export basket. India's seafood industry supplies to over 100 countries across the globe and attained an all-time record of US\$ 7.76 billion worth seafood exports during 2021-22. India has world class seafood processing plants that follow quality control regimes compliant to stringent international regulatory requirement which has transformed India to the third largest fish producer, second largest aquaculture producer and the fourth largest seafood producer of the world.



PRADHAN MANTRI MATSYA SAMPADA YOJANA (PMMSY)

Backed by highest-ever investment of Rs. 20,050 crore, PMMSY aims to plug critical gaps in infrastructure—right from production, technology use to post-harvest management. Under the scheme, robust physical infrastructure has taken concrete shape. In Inland fisheries, approved projects include 44,408 cages, 20,849 hectares for inland aquaculture, 11,940 re-circulatory aquaculture systems, 3,995 biofloc units, 2,855 hectares for inland saline-alkaline culture, 788 fish and 4 scampi hatcheries, and 14 brood banks. Additionally, it has approved 2,255 bio-toilets in fishing vessels, 1,518 open sea cages, 1,172 upgrades to existing fishing vessels, 463 deep-sea fishing vessels, and 1,380 hectares for brackish water aquaculture. Under PMMSY, fishermen are also assisted with replacement boats and nets, a livelihood support during fishing ban or lean periods along with extension and support services through 2,494 Sagar Mitras and 79 Matsya Seva Kendras. Infrastructure services like fish vending centres, fish feed plants, cold storages, fish retail markets, and value-added enterprise units have also been put in place.

To support aquatic health, 17 disease diagnostic centres and quality testing labs, 29 mobile centres and testing labs along with 5 aquatic referral labs have been established. Further, the Kisan Credit Card scheme has been extended to the fisheries sector enhancing the small farmers' access to institutional credit. In alignment with its idea of inclusive development, the government has extensively promoted growth of fisheries sector in the Northeastern region. A total project cost of Rs. 1,391 crore has been approved, including construction of new ponds, integrated fish farming, re-circulatory aquaculture systems, and ornamental fisheries units. To ensure that the benefits of PMMSY reaches every beneficiary, the government has a six-month long outreach initiative called Matsya Sampada Jagrukta Abhiyan. It covers 2.8 crore fish farmers and 3,477 coastal villages.

FRESH & BRACKISH WATER

India's aquaculture production can be classified into freshwater and brackish water production. The freshwater aquaculture production in India comprises about 2.36 million HA of ponds and tanks and accounts for nearly 55% of the total fish production. The freshwater aquaculture comprises of the cultures of carp fishes, catfishes, prawns, pangasius, and tilapia. In addition, in brackishwater there are cultures of shrimp (tiger prawn (*Penaeus monodon*) and exotic whitelegshrimp (*Penaeus vannamei*) both of which form the bulk of aquaculture activity. Though India has huge Aquaculture resources, only 15% of the potential water resources are utilized, implying huge potential for the growth.



FROZEN SEAFOOD EXPORTS

Frozen shrimp continued to be the major item of export in terms of quantity and value, accounting for a share of 41.10 % in quantity and 68.46% of the total USD earnings. Shrimp exports during the year rose by 30.26% in quantity and 30.10% in USD value. Frozen Fish is the second largest export item, accounting to 25.64% in quantity and 10.35% in USD earnings. Export of Frozen fish showed a positive growth of 9.03% in USD terms. Frozen squid exports grew by 1.51% in quantity, but declined by 4.79%, and 0.93% in rupee value and USD earnings respectively. Export of Chilled items also improved in terms of quantity as well as in value, with a growth of 5.56%, 27.29% and 18.91% in terms of quantity, rupee value and USD earnings respectively. Unit value realization also improved by 12.65%. Export of Frozen Cuttlefish has shown a growth in exports by 9.26% in quantity, 21.19% in rupee value and 26.35% USD. The Unit value realization also improved by remarkably 15.64%.

ORNAMENTAL FISH

Under the PMMSY scheme over 2100 ornamental fish-rearing units have been approved, apart from covering over 46,000 rafts and more than 66,000 monoline tube nets to promote seaweed cultivation. MPEDA has initiated a programme for Green Certification of ornamental fishes. India's share in global ornamental fish trade is negligible and is dominated by the wild caught species. This sector offers good opportunity for rural and urban households to augment income and link them to the International trade. The major scheme implemented is for infrastructure development for the breeding of good quality fish through financial assistance for the setting up of ornamental fish breeding units and thereby offers good opportunity to augment income and link them to the International trade. Employment generation in rural & semi-urban areas is another important objective of this scheme.

EXHIBITOR PROFILE – SEAFOOD + AQUAMARINE WORLD'24

- © Aerators & Regulators
- © Aquaculture & Aquaria
- © Aquaculture Equipment
- © Aquaculture Technology Providers
- © Aquaculturists & Hatcheries
- © Aquarium Accessories
- © Aquarium Furniture & Illumination
- © Aquarium Tanks & Plants
- © Aquatic Pest Control Systems
- © Assorted Equipment & Accessories
- © Buoys, Floats & Marinas
- © Cage Culture Systems
- © Cleaning Products & Disinfectants
- © Closed Circuit Equipment
- © Cold Chain & Refrigeration
- © Co-Operatives & Associations
- © Crate Manufacturers & Storage
- © Feed Ingredient Manufacturers
- © Feeding Purifiers
- © Feeds, Feed Additives & Systems
- © Filters, Heaters & Pumps
- © Financial Institutions
- © Fish / Prawn Farming
- © Fish Finder
- © Fish Health Treatments & Salts
- © Fishing Equipment & Services
- © Fishing Winches
- © Fishnets, Lines & Ropes
- © Government Organizations
- © Ice Making Machinery
- © Importers & Exporters
- © Insurance Organizations
- © Logistics & Loading
- © Marine Investors
- © Marine Motors & Gears
- © Measuring, Testing & Analysis
- © Organic Aquaculture Products
- © Ornamental Fish
- © Oxygen & Air Provision
- © Packing Materials & Machinery
- © Peeling, Scaling & Filleting
- © R & D, Regulators & Consultants
- © Seafood - Live, Chilled & Frozen
- © Seafood Processors
- © Shrimp & Fish Farming
- © Soil & Fertilizer
- © Spawning Incubators
- © Transport & Cooling Systems
- © Value Added Products
- © Waste Management Plants
- © Water Additives / Adjusters

VISITOR PROFILE - SEAFOOD + AQUAMARINE WORLD'24

- © Accessories, Spares & Other Input Vendors
- © Boats & Allied Sector Decision-Makers
- © Consultants & Solution Providers
- © Processing Equipment Suppliers / Operators & Logistics Providers
- © Seafood Importers & Exporters
- © Breeders, Manufacturers & Suppliers
- © Ornamental Fish Sector
- © Policy Makers & Government Officials
- © Producers & Processors.
- © R & D Personnel, Academia & Students
- © Seafood Farmers & Entrepreneurs
- © Technologists & Technocrats
- © Fish Traders & Distributors

MULTI-PRONGED WORLD MARKETING



Social Media & Telecom



Associations & Chambers



Media Briefings



English Newspapers



Special Invitations



Radio FM



Vernacular Dailies



TV & Cable Channels



In Venue Displays



Outdoor Publicity



Online Marketing



Business Visits

HIGHLIGHTS OF SEAFOOD + AQUAMARINE WORLD'24

Do business from a star hotel-like ambience

- © 3 Business Days
- © World Class Venue
- © 5000 Key Purchasers
- © Industry's Best Awards
- © Demos, Displays & B2B Meetings
- © Professionals Luncheon Networking
- © Conference, Seminars & Workshops
- © International Marketing & Delegates
- © Allied Industries & Product Launches
- © Gala Dinner for Industry's Who's Who
- © Cutting-edge Technologies & Machines
- © World Market Leaders & Industry Brands



UNION GOVERNMENT INITIATIVES

The Government of India, the world's third-largest fish producer, second-largest aquaculture producer, and fourth-largest seafood exporter, has plans to become an even bigger seafood player. India's seafood exports have been on an upward trajectory, with a compound annual growth rate (CAGR) of 17.2 percent between 2016 and 2021. The Indian government moved to reduce aquafeed import duties, with taxes on for fishmeal and vitamin premixes trimmed from 15 percent to 5 percent and taxes on fish oil and algal prime reduced from 30 percent to 15 percent. And the government has extended its export-promotion scheme, the Remission of Duties and Taxes on Exported Products (RoDTEP), which ensures that exporters receive a refund on some taxes and duties. Backed by several incentive schemes promoted by the government, seafood represents 10 percent of India's total exports, and nearly 20 percent of all its agricultural exports. The country is currently one of the key suppliers of frozen shrimp and frozen fish in various international markets.

WHY VISIT SEAFOOD + AQUAMARINE WORLD'24

- © It's an Industry Event
- © Get the Latest Updates
- © Venture into New Markets
- © Sign Joint-Ventures / Tie-ups
- © Benefit from Product Launches
- © Expand Your Business Portfolio
- © Attend Demos & Collect Samples
- © Connect with the Market-Leaders
- © Check-out the International Edge
- © Survey & Evaluate Market Conditions
- © Witness New Technologies & Equipment
- © Source or Offer Raw Materials & Supplies
- © Be There for Free Workshops & Presentations
- © Learn, Educate & Keep Abreast of Developments
- © Sign-up Joint-Ventures with Indigenous Business
- © Interact with MNCs, Suppliers, Distributors & Retailers
- © Opt for Dealerships, Buy at Best Prices or Benefit.
- © Save Time, Costs, Energy & Resources Through new



THE EX GOVERNOR & CHIEF MINISTER INAUGURATING EARLIER GIBS & MARINE EXPOS



H.E. Shri SC Jamir, Governor of Goa at the inauguration of Boat Show + Marine Expo



Shri Digambar Kamat, Chief Minister of Goa inaugurating Trinity's GIBS event.



FOREIGN & INDIAN VVIPs AT TRINITY EVENTS



President of Mauritius & CMD of Impex Chamber



Sri Lankan Minister & Kerala Health Minister



India's Minister Shripad & Celebrity Chef V Inamdar



Union Food Pro Minister, Shri R Teli inaugurating



Hon Chief Minister of Goa & Impex Chamber Mg. Dir.



Governor of Maharashtra & Impex Chamber Mg. Dir.



India's Ex-Minister Suresh P. & Vijay K. AIAI President



Union Secretary, A Sharan & Dr. Nagendra, PM's Guruji



H. E. Governor Rao & CM Fadnavis of Maharashtra



President of Goa Chamber of Commerce welcomed



GIBS + SEAFOOD & AQUAMARINE WORLD - INDUSTRY MAJORS, HNIs & TRADE



The GOA BOAT SHOW & MARINEX has over the years seen most international brands represented. At the last event, The Norwegian Seafood Council, MPEDA, Navy, Coast Guards & National Institute of Fisheries had major pavilions. Then Governor of Goa, Chief Minister, Ministers & business persons attended. This year promises to have bigger & better exhibitors from India & foreign countries.



HUGE POTENTIAL FOR SHIPPING, PORTS & MARINE INFRA 2024

This mega event will focus on products, projects, equipment, solutions, new launches and technologies related to marine infrastructure for ship building, repairs & maintenance, breaking & recycling, logistics & transport, offshore & green energy, jetties & marinas, cargo & passenger management, etc. India has the world's second largest coastline with over 200 ports spread out along its 7,517 km coast, not forgetting its 14,500 Kms of navigable inland waterways and many water bodies like lakes & ponds. India's maritime transport steers an impressive 95% of trade by volume and 70% by value, making India - the 16th largest maritime nation globally. Even currently, ports have 82 Opportunities worth US\$ 5.87 billion and shipyards have 24 opportunities worth US\$ 11.87 billion, besides scope in the multi-million US\$ shipping & cruise industry.



INDIA - A GLOBAL MARINE HUB

India ranks 22nd in the global rankings on the “International Shipments” category from the 44th position in 2014, as per the World Bank’s Logistic Performance Index Report 2023. The port and shipping sector accounts for around 1.4 per cent of the country’s GDP, while coastal shipping and inland waterways sectors account for around 0.3 per cent and 0.1 per cent of GDP respectively, while the maritime services sector accounts for around 2.1 per cent of the country’s GDP.

The cargo traffic through the Indian ports is expected to exceed 2500 MT per year by 2025, compared to a current capacity of around 1500 MT. As a result, the sector’s development must be accelerated to increase capacity. The government has permitted up to 100% of Foreign Direct Investment (FDI) in port and harbour development and maintenance projects. The industry could thus generate annual revenue of over US\$ 81 billion. The Prime Minister has also dedicated 300 MoUs worth more than INR 7.16 lakh crore for global and national partnerships in the maritime sector. The Ministry of Ports, Waterways, and Ports Authority has revised the model concession agreement for private cargo-handling terminals.

India has 12 major seaports, 205 notified minor ports and 6 major metro ports. Under the National Port Policy, six new mega ports are being developed with world-class infrastructure. The Jawaharlal Nehru Port Trust in Mumbai is the largest container handling port in India. Its utilization rate is reportedly higher than the world average. Out of the 200 non-metro ports in India, 44 are already operational and strategically located. This is largely due to the huge cargo traffic that has shifted from the major ports to the smaller ones. The government's plan for 23 new waterways by 2030 is geared to address our indigenous logistics needs. It has approved a INR 1624 crore subsidy scheme to Indian Shipping companies in global tenders.

India has planned to give a 10-year tax holiday to those involved in developing inland waterways and ports. The Major Port Authorities Act, 2021 has been passed to align governance models in these ports with international best practices. The Merchant Shipping Bill, 2020, aims to promote the growth of the Indian marine industry and prevent air pollution. Projects related to inland water transport are also under the Jal Marg Vikas focused on improving the efficiency & safety of navigation. The government has also lowered the Goods & Services Tax (GST) for foreign-flagged vessels and coastal ones. This will help boost marine industry.



SAGAR MALA & MARITIME INDIA VISION

India has a worldwide market share of over 30% in the ship-breaking sector as of 2021, and its Alang (Gujarat) Yard is home to the biggest ship-breaking facility globally. Alang Yard meets 98% of India’s ship recycling needs. Over 15,000 people are directly employed by the INR 5,000 crore ship-breaking sector, while many more are employed indirectly. To promote port led development and the expansion of sectors requiring a lot of logistics, the government introduced the expansive Sagar Mala Programme in 2017. A total of US\$ 123 billion will be spent on more than 400 projects. Sagar Mala & Maritime India Vision have a target of 2 million employment opportunities by 2030 and unlocking potential for an annual income of US\$ 2.7 billion from current assets. India has identified over 574 new projects worth over US\$ 6 trillion under the Sagar Mala Project, which is expected to be implemented by 2035. By 2021, around 161 projects under the Sagar Mala Program were completed.

The shipping ministry has also been increasing its fund demand for a production-linked incentive (PLI) scheme. This is to encourage container manufacturing in India to compete with China as a global container supplier. India’s overall exports in May 2023 were US\$ 60.29 billion, which speaks volumes about the rise in shipping container demand in the region. For the domestic segment alone, Container Corp of India has a requirement of around 50,000 containers in the next three years.

**www.seafoodaquamarine.in | www.boatshowmarinex.in
+91 9769555657 | trinity.cmd@gmail.com | www.indiamilletts.in**

India is set to join the exclusive premium club of economies worth more than US \$ 5 trillion. It is among the top five producers and consumers of all essential commodities, including wheat, coal, crude oil, and more. This means that India has to become more globally linked and competitive. It has therefore ushered in the Blue Revolution with MIV 2030 exclusively for the Shipping, Fishing, Offshore & Deepsea sectors. The Trinity Group and The Chamber for Impex & Health is contributing its small bit towards a Viksit & Aatmanirbhar Bharat towards Amrit Kaal - New India 2047 by catalyzing the Neeli Kranti with the launch of three concurrent events:

• Goa International Boat Show • Shipping + Ports & Marine Infra • Seafood + Aquamarine Products Expo

We aim to bring together all maritime stakeholders with view to stimulate interaction, collaboration, investment and highlight innovations, best practices, equipment, etc. The Blue Revolution involves sectoral opportunities for - water recreation, sea-route trade & transport, fisheries and aquaculture, ports and shipping, marine and coastal tourism, marine biotechnology, IT driven marine innovation, deep seabed mining - to name a few. Recently, Tapas Paul, lead environmental specialist at the World Bank, said that the total value of ocean assets (natural resources) globally was US\$ 24 trillion and growing.

Economic Growth with Sustainability

India's COP26 and international commitments make it an imperative to rely on renewable energy. India's Blue Revolution is in line with all of the United Nations' Sustainable Development Goals (SDGs), especially SDG14 'life below water'. Ocean and offshore wind energy, ocean thermal energy conservation and tidal energy have the potential to generate 12,455 Megawatt (MW). The Indian Ocean Region supports around 80 percent of the global maritime oil trade. The Department of Biotechnology is financing and promoting biotechnology research and the biotechnology market in India is estimated at close to US\$ 11 Billion and expanding fast. Seafood harvesting (fishing and aquaculture), extraction and use of marine non-living resources (such as minerals and oil and gas), and water transport for commerce and trade contribute towards a blue economy.

India has pushed firmly towards green energy, and the blue economy can right fit in. India also has significant ambitions for its offshore mining industry. It has hence announced the Deep Ocean Mission, a plan to mine the metals in the Indian oceans, including Copper, Nickel, Cobalt, and Manganese, estimated to be US\$ 110 billion. These industries will no doubt be essential to the blue economy. According to the Ministry of New and Renewable Energy, they have identified a potential 12455 MW of Tidal Energy and 40,000 MW of wave energy. These sectors have many advantages. The coastal economy supports over 4 million fisher folk and coastal communities. The ocean-based Blue Economy (BE) is the next sunrise sector.

COST-EFFECTIVE RATES

- In view of it being our nationalistic contribution & thanks to government support, the exhibition stand rates have been kept are nominal with up to **50% discounts for MSMEs, Start-ups, SC-ST, Women, N East, etc.** The early-bird rate is **Rs. 10,000 per sq mt (till April end)**, as against **Rs. 14,000 per sq mt** which is the regular rate. The minimum size stall is 9 sq mtr and for sponsorships do get in touch. 18% GST is applicable on all payments.



THE ORGANIZERS & ASSOCIATES

The Trinity Group: Incorporated in 1994, has over the last almost 25 years emerged as India's pioneers and premium producers of International B2B exhibitions and specialized events. Trinity has been official event managers for many world shows, including those in Mauritius, Sri Lanka, etc. Trinity is a holder of three Guinness World Records and its activities are actively supported by various Union and State Government authorities. For more info visit www.trinityworld.biz

The Chamber for Import, Export & Health: The Chamber for Impex, Traditional & Integrated Health comprises Manufacturers, Importers, Exporters, Professionals, Industry and Trade. The Impex & Health Chamber is registered under the Companies Act, 2013 for promotion of commerce and not-for-profit purposes, recognized by the Union Ministry of Corporate Affairs & other relevant Government of India & States agencies. For more info visit www.impexandhealthchamber.com



3 GUINNESS WR HOLDERS



Professional Producers

ISO 9001 : 2015

Certified by  

American National Standards Institute
International Conformance Veritas



PATRON MEMBER
EU INDIA CHAMBERS



IMPORT - EXPORT
& HEALTH CHAMBER